

# WAIS Inc

Wide Area Information Servers  
1040 Noel Drive  
Menlo Park, California 94025  
415-327-WAIS  
FAX 415-327-6513

## FAX Cover Sheet

Date: Oct 7, 1993

To: KEVIN OLIVEAU

FAX: 301-251-0234

From: DIA CHENEY

FAX:  
Phone:

Pages Transmitted (including cover sheet):

### Remarks:

Dick Hill from ASIS will be faxing you info. on the ~~Dec~~ Oct 17th meeting -  
There is also a meeting on Oct 18th 7<sup>30</sup>am-8:30am that you may want to attend. I am faxing info on that.

Regarding the meeting on Oct. 12th - I ~~am~~ <sup>am</sup> sending some information - I'll call the woman Eva Waskell tomorrow to confirm that you will be there - You may want to speak with her. My email is not working, I have more info in email + will send as soon as I can get to it -

# TeleStrategies FAX COVER SHEET

Date: 6-29-93

Time: \_\_\_\_\_

To: Brewster Kahle  
WALS, Inc.

415-327-6513 FAX

From: Eva Waskell, Program Director

TeleStrategies

1355 Beverly Road, Suite 110

McLean, VA 22101

Phone: (703) 734-7050 - 2613 direct

FAX: (703) 893-3197

# per  
300

Number of Pages Including Cover: 4

## MESSAGE:

See attached invitation.

9/21 Sharon McDonough 703-734-2603 Ph

setting up

703-893-3197 Fax

conference

9/21 BK  
Can't go - left msg w/ S. McDonough

7/7 Eva  
said OK to  
paying BK  
\$300 for  
expenses instead  
of hotel costs.  
May be able to  
pay prior to  
conference, but  
I said not  
completely  
necessary to do  
so.

# TeleStrategies

TO: Brewster Kahle  
WAIS, Inc.  
415-327-9247  
415-327-6513 FAX

FROM: Eva Waskell, Program Director *EW*  
TeleStrategies, Inc.  
703-734-7050  
703-734-2613 direct  
703-893-3197 FAX

DATE: June 29, 1993

RE: COMMERCIALIZING INTERNET conference

Washington, DC

October 12-13, 1993

TeleStrategies is putting together an Internet conference for October 1993. I would like to invite you to participate in the session entitled ~~"ADVANCES IN NAVIGATING THE INTERNET"~~ SCHEDULED FOR TUESDAY, OCTOBER 12, 1993 FROM 1:30PM TO 3:00PM. See bottom of page 1 and top of page 2 of the attached agenda for a description of the topics to be discussed. (The speakers listed are invited and not yet confirmed.)

Comments/suggestions about the agenda are welcome.

While conference speakers receive no financial remuneration for their participation in the program, TeleStrategies provides full conference registration privileges to all speakers on a complimentary basis. We could also provide your hotel accommodations.

I will call you next week to determine your interest. In the meantime, if you have any questions, please give me a call.

Thank you for your time and consideration of this request.

COMMERCIALIZING INTERNET  
Assessing Opportunities and Challenges

Washington, DC

October 12-13, 1993

Tuesday, October 12, 1993

8:30-9:00 Registration

9:00-10:30

THE OUTLOOK FOR COMMERCIALIZATION

What is the outlook for commercialization of the Internet? What is driving the market? Where will we see the most growth? Who are the players going to be? What is the role of NSF/NREN, Network Access Points (NAPs) and the Routing Arbiter? What is being done about increasing address availability? How will standards issues affect commercialization efforts? What other challenges must be met as commercialization moves forward?

Gordon Cook, President, Cook Networking Consultants  
Howard Funk, Acting Executive Director, The Internet Society  
Representative, Internet Engineering Task Force

10:30-11:00 Coffee Break

11:00-12:00

BILLING AND SECURITY ISSUES

The areas of billing and security present unique challenges to the Internet environment. The speakers will address the following topics: billing issues and Internet service provisioning; billing options available to information service providers; gateways and access control devices; and establishing security policies and procedures.

Bob Collet, Principal Investigator  
NSFNET International Connection Manager  
Steve Crocker, Trusted Information Systems, Inc.

12:00-1:30 Hosted Lunch

1:30-3:00

ADVANCES IN NAVIGATING THE INTERNET

There is an enormous amount of information available through the Internet if you know where and how to look for it. Several commercial information retrieval products are now available to help users meet the challenge of successfully navigating among all of the data bases, bulletin boards and arcane commands. Panelists will address the ways in which user friendly solutions, including directories, are making it easier to access the wealth of information and other resources on the Internet.

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Brewster Kahle, WAIS, Inc.  
Representative, Gopher system  
Representative, Clearinghouse for Networked Information  
Discovery and Retrieval

3:00-3:30 Coffee Break

3:30-5:30

#### TELCO AND IXC OPPORTUNITIES

Telco and IXC representative will describe their role in the development of high-speed data networks and internetworking infrastructure and examine the growing commercial needs that the Internet could fill.

Bob Doyle, Product Manager, SprintLink, Sprint International  
Jerry A. Edgerton, Vice President, Government Systems, MCI  
William Grant, Director, Advanced Communications Services  
U S WEST Communications  
Fred Howlett, Division Manager, High-Speed Data Networking  
AT&T

5:30-6:30 Reception

Wednesday, October 13, 1993

8:30-10:30

#### EXPANDING MARKETS FOR ACCESS AND SERVICE PROVIDERS

Opportunities for providing Internet access and information services are expected to increase rapidly over the next decade. Panelists will describe how Internet connectivity can be obtained, how much it costs, what it can do for you and your business and what kind of information services are available.

Representative, ANS  
Representative, CIX member  
Representative, Mead Data Central  
Speaker to be Announced

10:30-11:00 Coffee Break

11:00-12:30

#### NEXT-GENERATION ARCHITECTURES AND EQUIPMENT

Representative, cisco Systems, Inc.  
Representative, Motorola Codex  
Representative, Wellfleet Communications, Inc.

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